



## **Green-e® Certification Fee Structure (formerly known as the Certification Fee Structure for Green-e® Climate and Green-e® Energy)**

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Each entity with a contract for a Green-e certified product (a program "Participant") is required to pay annual fees, and if applicable, additional fees, to CRS based on the number and type of certified products, as described herein. This document is also referenced as *Appendix C - Certification Fee Structure for Green-e® Climate and Green-e® Energy* in other documents.

Annual fees are paid to CRS on an annual calendar year basis, and cover certification through December 31 of that year. Fees are due on January 1 of the year of certification or at the time the contract is signed. If the Effective Date of the contract is September 1 or later then the full base fee is billed in the first year, and the second year's base fee is reduced to 75% of the normal annual base fee.

Where a Participant offers certified products from multiple programs, fees are assessed separately for each program.

For definitions of the product types described below, see the "Certification Categories" sections of the Green-e Climate Code of Conduct and the Green-e Energy Certification and Logo Use Agreement.

### **Competitive Products in the Energy or Climate Programs**

Fees in this section apply to participants offering any of the following types of certified products:

- Competitive Electricity Products
- Competitive Gas Offset or other "Bundled" Offset Products
- Brokered REC and Renewable Electricity Products
- On-site generation or contracted sales
- REC Products
- Carbon Offsets
- Exchange-traded Carbon Offsets
- Power Purchase Agreements

Participants offering any of the above types of certified products pay a base fee described on Table 1.A starting in the first year the product is certified, as well as volumetric fees described in Table 1.B starting in the **third** calendar year that the product is certified. Volumetric fees charged in a calendar year are based on the volume of all certified sales made two years prior, and are only charged while Participant has a current contract for a certified product.

Table 1.A - Base Fees per Product

Base Fee for First Renewable Energy ("RE") or First Offset Product <sup>1</sup>	Additional RE Product or additional Offset Product	Base Fee for Non-profit (RE products only; details below)	Fee per Third-Party Distributor (offsets only; details below)	Base Fee for Federal Option product with Concurrent Green-e Energy Product <sup>2</sup>
\$5,000	\$4,000	\$1,100	\$250	Waived

Table 1.B - Volumetric Fees

MWh (RE products) or Tons (Offsets)	Retail (\$ / MWh or Ton)	Wholesale (\$ / MWh or Ton)
1 - 250,000	\$0.031	\$0.03
250,001 - 2,000,000	\$0.018	\$0.0025
2,000,001 – 5,000,000	\$0.013	\$0.0005
>5,000,000	\$0.012	\$0.0005

*Examples*

1. A Green-e Energy Participant with two certified REC products and 300,000 MWh of retail REC sales and 25,000 MWh of wholesale REC sales in 2016 would be invoiced for 2018 program participation a total of \$18,400:

Base fees: \$5,000 for the first product, plus \$4,000 for the second product = \$9,000

Retail volumetric fees: (250,000 x \$0.031) + (50,000 x \$0.018) = \$8,650

Wholesale volumetric fees: 25,000 \* \$.03 = \$750

2. A Participant selling one Green-e Climate certified offset product with 200,000 tons of certified retail sales and one Green-e Energy certified competitive electricity product with 100,000 MWh of certified retail sales in 2016 would be invoiced for 2018 program participation a total of \$19,300:

Base fees: \$5,000 for the first Climate product, plus \$5,000 for the first Energy product = \$10,000

Retail offset volumetric fees: 200,000 x \$0.031 = \$6,200

Retail renewable electricity volumetric fees: 100,000 \* \$0.031 = \$3,100

*Base Fee for Non-profits:* Non-profit organizations that meet the following criteria are eligible for a discounted base fee of \$1,100 for renewable energy product certification only, plus the appropriate volumetric fees in Table 1.B. All of the following criteria must be met in order to qualify for the local, non-profit base fee:

1. The entity seeking certification must be a registered 501(c)(3) not-for-profit organization.
2. All product sales must be to customers in the same state as the non-profit.
3. 100% of the supply of the product must be Green-e Energy Certified RECs or renewable electricity from a single supplier.

<sup>1</sup> Utilities whose only certified products are REC or carbon offsets products pay the base fees on Table 1.A.

<sup>2</sup> Green-e Federal Option product base fee waiver is conditioned on concurrent certification of at least one other RE product with a paid base fee

4. Sales must be less than 1,000 transactions or 500 MWh annually. If an organization in this certification category exceeds these limits, the participant will need to pay full regular Green-e Energy certification fees in subsequent years.

*Fee per Third-Party Distributor:* Green-e Climate Participants will be assessed additional fees for the use of Third-party Distributors and Web Hosts. For the registration of each Third-party Distributor, Participants will be assessed a fee of \$250 per calendar year of certification. For use of Third-party Distributors for the distribution of Offset Cards only, Participants are assessed a fee of \$250 per calendar year of certification for each unique combination of Third-party Distributor operation type and offset card. For Web Hosts, Participants will be assessed a fee of \$50 for each of the first three Web Hosts registered, and an additional \$25 for each Web Host thereafter. Similarly, these fees will be assessed for each calendar year of certification. Under certain circumstances, Green-e Climate will allow Participants to register Third-party Distributors for limited-time sales, such as events, in which case the fee for this registration will be \$150. All sales by Third-party Distributors and through Web Hosts will be deemed by the Center for Resource Solutions to be the sales of the Participant on whose behalf the Certified Products have been sold or marketed, and Participant’s volumetric fees will be assessed to include those sales.

*Fees for Federal Option product:* A Participant offering a certified Federal Option product as their only certified product pays a Base Fee of \$5,000 as described in Table 1.A. If a Participant also maintains another Green-e Energy certified product, then the Base Fee for the Federal Option product is waived. However, if all non-Federal-Option certified products lose certification for any reason, the remaining Federal Option product will be assessed a Base Fee. All Federal Option products are subject to applicable volumetric rates in Table 1.B and late fees in Table 4.

**Utility Green Pricing Programs, Utility Gas Offset Programs**

Electric utilities operating in regulated electricity markets and gas utilities (for offset products bundled with gas service) pay fees based on the product type offered. Utility program fees are based on the total number of electric or gas meters served by the utility as applicable, and there are no additional volumetric fees assessed. Utility renewable electricity programs and offsets paired with gas may only be marketed to utility customers of electricity or gas service. Utilities that offer REC or standalone offset products in addition to a certified green pricing program or gas offset program (respectively) pay the Additional Product base fees in column 3 of Table 2, and are also subject to the volumetric fees in Table 1.B, above.

*Table 2 – Renewable Energy Product Fees*

<b>Number of Gas or Electricity Meters Served</b>	<b>First Green Pricing Program* or First Gas Offset Program</b>	<b>Each Add'l RE Product or Add'l Offset product (including Table 1 products)</b>	<b>Base Fee for Add'l Federal Option**</b>	<b>Additional marketing compliance review fee (if applicable)***</b>
≤50,000	\$1,500	\$300	Waived	\$500
50,001-100,000	\$2,500	\$500	Waived	\$500
100,001-200,000	\$5,000	\$1,000	Waived	\$500
200,001-400,000	\$10,000	\$2,000	Waived	\$500
400,001-1,000,000	\$15,000	\$3,000	Waived	\$500
>1,000,000	\$18,000	\$3,600	Waived	\$500

\* A utility's first electricity product receives a 20% discount if sourced entirely from Green-e Energy certified wholesale purchases.

\*\*Volumetric fees apply to REC products offered through a Federal Option product

\*\*\*Additional marketing compliance review fee (MCR) for specific facilities or differentiated products offered by an affiliated marketer (e.g., spokes that offer a differentiated product or community RE programs where customers subscribe to specific facilities through a 3rd party); fee waived for the first 3 products or facilities. Additional MCR fee for Hub & Spoke utilities is capped at \$500.

For California's Enhanced Community Renewables (ECR) programs:

- Phase I MCR fee is waived
- Phase II MCR fee is \$500 per facility
- Annual MCR fee for approved and operating facilities is \$500 per facility
- Fee waived for the first 3 Phase II or annual facilities per year

*Example*

A gas utility serving 150,000 gas meters offers a Green-e Climate certified gas offset program and a Green-e Energy certified REC product. In 2016, the gas offset program offset 100,000 tons of gas usage, and the utility sold 50,000 RECs to retail customers. In 2018, the utility would be invoiced for \$11,550:

Base fees: \$5,000 for the gas offset product, plus \$5,000 for the REC product = \$10,000

Retail REC volumetric fees: 50,000 x \$0.031 = \$1,550

There are no volumetric charges for the gas offset program.

Green-e Energy allows Hub & Spoke utility green pricing programs (those with one supplier serving the same product to multiple member utilities) to qualify under a single product certification. Please see the Green-e Energy National Standard (<http://www.green-e.org/energystandard>) or contact Green-e Energy staff for qualification details.

**Direct Purchases of RECs, Renewable Electricity, and Carbon Offsets**

Green-e program participants certifying procurement directly from renewable electricity and offset projects or from owned projects under the "Green-e Direct" option pay annual fees based on Table 3 or Table 4, below. The fees described are additive and will be trued up against verification data if the data differs from planned procurement as necessary. Invoices will be issued for the Base Fee and estimated volumetric fee (MWh) for the current year upon execution of the Green-e Direct contract. Invoices for subsequent reporting years will be due January 1 of the following year.

*Table 3 - Green-e Direct Fees (Purchaser/End User signs certification contract)*

Base Fee (for first 50,000 MWh or tons)	Fee for each add'l 50,000 MWh or ton block from 50,001 to 250,000 total MWh or tons, add:	Fee for each add'l 50,000 MWh or ton block, above 250,000 total MWh or tons, add:	Fee for each RE generator or offset project providing supply, add:
\$5,000	\$2,070	\$800	\$100

*Example*

An electricity user projects that in 2018 it will purchase 200,000 MWh of renewable energy from a total of 3 generators, and uses an additional 75,000 MWh of generation from a total of 5 wholly owned generators. In 2018, this user would be invoiced \$14,880:

Base fees for the first 50,000 MWh = \$5,000  
 REC volumetric fee for MWh 50,001 through 250,000 (4 blocks of 50,000 MWh) = \$8,280  
 REC volumetric fee for MWh 250,001 – 275,000 (1 block) = \$800  
 Generator fee: 8 facilities \* \$100 = \$800

*Table 4 - Green-e Direct Fees (Generator/Facility Operator signs certification contract)*

Base Fee (for first 50,000 MWh or tons)	Fee for each add'l 50,000 MWh or ton block from 50,001 to 250,000 total MWh or tons, add:	Fee for each add'l 50,000 MWh or ton block, above 250,000 total MWh or tons, add:	Fee for each RE generator or offset project providing supply, add:	Fee for each additional pre-identified customer (no charge for 1 <sup>st</sup> customer)	Fee for additional customers added after initial contract signed
\$5,000	\$2,070	\$800	\$100	\$100	\$1000

**Fees for Late Submission of Annual Verification Materials**

All Participants with Green-e Energy and Green-e Climate certified products must submit audited sales and supply data and materials to Green-e annually. If the applicable deadline for a Green-e program's audited verification submission is missed, the Participant is invoiced for late fees based on the schedule in Table 5. These late fees apply to all certified product types referenced in this fee schedule, and will not be assessed if audited verification materials are submitted on time.

Total late fees are capped and may not exceed an amount equal to 3.5 times the total invoice for Green-e Energy or Green-e Climate participation (as applicable) in the calendar year late fees are accrued.

*Table 5 – Late Fees*

Business Days Late, applies to all products	Base Late Fee, per Business Day	Per MWh or Ton Late Fee, per Business Day
1-2	\$100	\$0.0002
3-4	\$100	\$0.0004
5+, up to 30 calendar days maximum	\$100	\$0.0008

*Example*

A participant with a Green-e Climate certified offset product and a Green-e Energy certified utility green pricing program made sales of each product in 2017. If the Green-e Climate verification submission is provided on time, and the Green-e Energy verification submission for 100,000 MWh is provided 7 business days late, total late fees would be \$1,060:

Base fees: 7 days at \$100 per day = \$700  
 Volumetric fees for business days 1 and 2: (100,000 \* \$0.0002 \* 2 days) = \$40  
 Volumetric fees for business days 3 and 4: (100,000 \* \$0.0004 \* 2 days) = \$80  
 Volumetric fees for business days 5, 6 and 7: (100,000 \* \$0.0008 \* 3 days) = \$240

## Green-e Marketplace Fees

### Products in the Marketplace Program

Participants in the Green-e Marketplace program pay an annual certification fee determined by organization type and gross annual revenue. The annual certification fee includes all certification services and license to use the Green-e logo.

Green-e Marketplace charges participants fees to cover the costs of delivering the program's benefits, license to the logo and its administrative costs. Grants from charitable foundations also allow Center for Resource Solutions (CRS) to keep the program affordable for all participants, and to assist with program development.

Please note that the annual fees set forth below are subject to change. The amount of the applicable annual fee may be modified by CRS at the start of each one year term during which the Green-e Marketplace Logo Use Agreement is in effect.

*Table 6: Corporate Organizations*

Gross Annual Revenues	On-Product Rate	Corporate Rate
Above \$100 million	\$16,500	\$3,300
\$50 million to \$100 million	\$11,000	\$2,200
\$5 million to \$50 million	\$5,500	\$1,100
\$1 million to \$5 million	\$2,750	\$550
\$0 - \$1 million	\$1,650	\$330

*Table 7: Non-profit Organizations*

Gross Annual Revenues	Annual Fee
Above \$5 million	\$750
\$1 - \$5 million	\$500
\$0 - \$1 million	\$250

**Educational institutions (schools, universities) and Government Agencies:** Green-e Marketplace charges a flat \$250 certification fee.

**Event or conference promoters:** Fees vary depending on the size, type and length of the event. Please contact a Green-e Marketplace representative to provide a quote for your event.

Payment options include check or credit card. Please make check payment out to: Center for Resource Solutions. Please note when paying by credit card a 3% credit card fee will apply.